

PRIYANKA SHARMA

CONTACT Stuart School of Business *Cell: 717-850-3266*
Illinois Institute of Technology *Office: 312-906-6255*
18th Floor, 10 W. 35th Street Chicago, IL 60616 *E-mail: priyanka.sharma@stuart.iit.edu*

EMPLOYMENT Assistant Professor of Economics (*Tenure Track*) August 2014 –
IIT Stuart School of Business

Assistant Professor of Economics (*Visiting*) August 2013 – July 2014
IIT Stuart School of Business

RESEARCH INTERESTS Industrial Organization, Strategy, Innovation, Entrepreneurship, Information Economics.

TEACHING INTERESTS Microeconomics, Game Theory, Industrial Organization, Strategy, Innovation.

EDUCATION Ph.D., Economics August 2013
Texas A&M University, College Station, Texas, USA
Dissertation Title:
The Impact of Asymmetric Information: Applications in Entrepreneurship and Finance

Master of Arts, Economics May 2008
Delhi School of Economics, University of Delhi, India

Bachelor of Arts (Honors), Economics May 2006
Hans Raj College, University of Delhi, India

PUBLICATIONS “State Enforceability of Non-Compete Agreements: Regulations That Stifle Productivity!” (with Smriti Anand, Iftexhar Hasan and Haizhi Wang), *Human Resource Management*, Volume 57, Pages 341–354, January/February 2018.

“Is More Information Always Better? A Case in Credit Markets”, *Journal of Economic Behavior & Organization*, Volume 134, Pages 269–283, February 2017.

“The 80/20 Rule: Corporate Support for Innovation by Employees” (with Silvana Krasteva and Liad Wagman), *International Journal of Industrial Organization*, Volume 38, Pages 32–43, January 2015.

REFEREED “Covenants Not to Compete: The Ties that Stifle Productivity!” (with Smriti Anand, Iftexhar Hasan and Haizhi Wang), *Academy of Management Proceedings*, 2015.
CONFERENCE Judged as one of the best papers at Academy of Management Annual Meetings 2015.
PROCEEDINGS

WORKING PAPERS “Patent Policy, Imitation Incentives, and The Rate of Cumulative Innovation” (with Silvana Krasteva and Chu Wang). *Under Review at Journal of Economic Behavior & Organization*.

“Advertising and Voter Data in Asymmetric Political Contests” (with Liad Wagman). *Revised and Resubmitted at Information & Economics Policy*.

“Asymmetric Contests and Data Access” (with Liad Wagman).

- WORK IN PROGRESS “Unsolicited Ratings” (with Suraj Shekhar).
- “Consumer Search with Vertical Differentiation” (with Silvana Krasteva).
- “I-Deals Differentiation and Team Effectiveness: Contextual Effects of Communication” (with Smriti Anand).
- GRANTS “Negotiating I-deals: Career Management in the new Economy” (with Smriti Anand). Illinois Tech Faculty Innovation Grant sponsored by Coleman Foundation. \$2000 awarded.
- “Information asymmetry in relational contracts: I-deals differentiation to individual & team effectiveness relationship as an exemplar” (with Smriti Anand). Stuart School of Business Dean’s Summer 2017 Research Grant. \$5000 awarded.
- TEACHING EXPERIENCE Stuart School of Business, Illinois Institute of Technology, USA
- Mathematical Methods for Economics (Doctoral level)
 - Basic Microeconomic Theory (Doctoral level)
 - Strategic Decision Making and Negotiations (Graduate level)
 - Managerial Economics (Graduate level)
 - Business Economics (Undergraduate level)
 - Game Theory for Managers (Undergraduate level)
 - Principles of Economics (Undergraduate level)
 - Economics of the Firm (Undergraduate level)
- Department of Economics, Texas A&M University, USA
- Principles of Microeconomics (Undergraduate level)
- INVITED PRESENTATIONS AND CONFERENCES
- 2018:** Economics & Privacy Research Roundtable at University of Arizona, AZ; Midwest Economics Association Meetings at Evanston, IL; International Industrial Organization Conference at Indianapolis, IN.
- 2017:** Midwest Academy of Management Annual Meetings at Chicago, IL.
- 2016:** Western Economic Association International Annual Conference at Portland, OR; Illinois Economic Association Annual Meetings at DePaul University, IL; Midwest Economic Theory Meetings at Purdue University, IN.
- 2015:** Academy of Management Annual Meetings at Vancouver, Canada.
- 2014:** Midwest Economic Theory Meetings at IUPUI, IN; International Conference on Game Theory at Stony Brook University, NY; Workshop on Innovations, Patents and Licensing at Stony Brook University, NY; University of Illinois at Urbana-Champaign, IL (Invited); Winter School at Delhi School of Economics, India; Annual Conference on Economic Growth and Development at ISI-Delhi, India; Kamrah Institute of Information Technology, India.
- 2013:** Illinois Tech Stuart School of Business at Chicago, IL; Illinois Economic Association Annual Meetings at DePaul University, IL.

2012: Southern Economic Association at New Orleans, LA; Texas Economic Theory Camp at Southern Methodist University, TX; International Conference on Game Theory at Stony Brook University, NY; Midwest Economic Theory Meetings at Indiana University, IN; Southwestern Social Science Association Meetings at San Diego, CA; Student Research Week at Texas A&M University, TX.

2011: Delhi School of Economics at University of Delhi, India; Midwest Economic Theory Meetings at Vanderbilt University, TN.

AWARDS

S. Charles Maurice Graduate Fellowship in Economics for academic excellence in 2011-12 academic year at Texas A&M University.

Graduate Student Council Travel Award for presentation at International Conference on Game Theory in Stony Brook in Summer 2012.

Office of Graduate Studies Research and Presentation Travel Grant for presentation at SSSA Meetings in San Diego in Spring 2012.

Private Enterprise Research Center Bradley Fellowship for the 2011-12 academic year at Texas A&M University

Gail Frey Monson Memorial Scholarship for the 2010-11 academic year at Texas A&M University.

Prof. Balvir and Ranjana Singh Memorial Scholarship for academic years 2006-2008 at Delhi School of Economics, University of Delhi New Delhi, India.

ACHIEVEMENTS

Received Graduate Teaching Academy (GTA) Fellow Certification in 2011-2012.

Won 1st place in Oral Presentations (Graduate) in Social Sciences, Business, and Public Policy at 2012 Student Research Week, TAMU.

Achieved 37th rank among 150 candidates selected from all over India in the competitive entrance exam for M.A Economics in Delhi School of Economics, University of Delhi New Delhi, India in June 2006.

REFEREEING

Information Economics and Policy, Journal of Institutional & Theoretical Economics, Journal of Economics & Management Strategy, Journal of Economic Behavior & Organization, Economics Bulletin.

ADVISING

Weiquan Cheng (Ph.D. Committee Member)

Tianyu Zhao (Ph.D. Committee Member)

May 2019

Audrey Mathews (Ph.D. Committee Member)

May 2018

Yilong Luo (Ph.D. Committee Member)

May 2018

Susanna D. Aguilar (Ph.D. Committee Member)

Dec 2015

Ghazale Haddadian (Ph.D. Committee Member)

May 2014

LEADERSHIP AND SERVICES

Undergraduate Program and Curriculum Committee

2019-

Instructional Resources Committee, SSB

2013-2019

SHRM Foundation Undergraduate Scholarship Reviewer

2017, 2016

Northern Finance Association Conference Program Committee

2016, 2014

(Economics) Intellectual Climate and Diversity Committee, TAMU

2011-2013

Economics Graduate Student Association, TAMU

2012-2013

Graduate Teaching Academy Steering Committee, TAMU

2012-2013